

# **Exhibit J**

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The Honorable Michelle L. Peterson

UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

O'DONNELL/SALVATORI, INC., an Illinois corporation,

Plaintiff/Counterclaim Defendant,

v.

MICROSOFT CORPORATION, a Washington corporation,

Defendant/Counterclaim Plaintiff.

No. 2:20-cv-00882-MLP

MICROSOFT CORPORATION'S SUPPLEMENTAL ANSWERS, TO O'DONNELL/SALVATORI, INC.'S INTERROGATORIES NOS. 1-3

**CONTAINS CONFIDENTIAL MATERIALS SUBJECT TO THE STIPULATED PROTECTIVE ORDER**

Defendant/Counterclaim Plaintiff Microsoft Corporation provides these supplemental answers to Plaintiff/Counterclaim Defendant O'Donnell/Salvatori, Inc.'s Interrogatories Nos. 1-3.

**OBJECTIONS TO DEFINITIONS**

1. **"You," "Your," and "Microsoft Corporation."** Microsoft objects to the definition of "you," "your," and "Microsoft Corporation" to the extent it would require disclosure of communications protected by any privilege, including the attorney-client privilege.

2. **"ICA."** Microsoft objects that the definition of "ICA" excludes subsequent amendments, even though they are expressly incorporated into the ICA. Microsoft construes "ICA" to include the incorporated ICA, which includes the First, Second, Third, Fourth, and

1 Fifth Amendments, as defined in the Discovery Requests, including the Confirmatory Work-  
 2 Made-For-Hire and Backup Assignment Agreement attached to the Second Amendment.

3 **SUPPLEMENTAL ANSWERS TO INTERROGATORIES NOS. 1-3**

4 **INTERROGATORY NO. 1:** Explain in detail how Microsoft calculates amounts due  
 5 under Section 1(iii) and (iv) of the ICA (along with all amendments of Sections 1(iii) and (iv)).

6 **ANSWER:** Microsoft objects that the phrase “how Microsoft calculates amounts due” is  
 7 vague and ambiguous because it is unclear whether ODS is seeking, for example, information  
 8 about Microsoft’s specific mathematical equation for calculating royalties, adherence to certain  
 9 contractual terms, or interpretation of certain contractual terms. Microsoft thus construes the  
 10 request to ask about the general manner in which Microsoft calculates royalties owed to ODS.  
 11 Microsoft further objects that this request is not limited in time and so construes the request to  
 12 ask about the way Microsoft has calculated royalties owed to ODS since the parties’ execution of  
 13 the Second Amendment, under the as-amended Sections 1(iii) and (iv) of the ICA.

14 Subject to and without waiving these objections, Microsoft answers that it calculates  
 15 royalties for the Halo 1 and 2 soundtracks according to Sections 1(iii) and (iv) in the ICA, as  
 16 amended. Based on these objections, Microsoft will not respond to this request further as drafted  
 17 but to the extent ODS intended this request to seek additional or different information, Microsoft  
 18 is willing to meet and confer with ODS to better understand what that information is.

19 **SUPPLEMENTAL ANSWER:** Microsoft incorporates by reference its objections  
 20 stated in its original answer as if fully set forth here. Subject to and without waiving these  
 21 objections, Microsoft further answers that it tracks Halo 1 and 2 soundtrack sales based on  
 22 regular reports received from distributors managing Halo 1 and 2 soundtrack sales. The  
 23 distributor reports reflect the amount the distributor owes Microsoft according to revenue the  
 24 distributor received from Halo 1 and 2 soundtrack sales. *See, e.g.,* MSFT\_00000978. Each Halo  
 25 soundtrack has corresponding internal part number(s) that Microsoft uses to track royalty-  
 26 bearing events and revenue. Microsoft then uses the internal part numbers corresponding to the  
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1 soundtracks to invoice the distributors. *See, e.g.*, MSFT\_00000985. Microsoft runs reports  
 2 known as “statement processing” for the corresponding revenue to generate an automated  
 3 (previously quarterly and now monthly) report on royalties earned by ODS based on (a) the  
 4 specific royalty rate agreed upon in the ICA for Halo 1 and 2 soundtrack sales; and (b) the  
 5 corresponding amount of revenue Microsoft collected for the soundtrack sales minus any  
 6 applicable deductions. *See, e.g.*, MSFT\_00000464-66. The royalties earned amount is then  
 7 applied to recoup any applicable prepaid advances to ODS. If there are no applicable prepaid  
 8 advances, then the royalties earned amount equates to the royalties to be paid to ODS for that  
 9 time period. Microsoft manually reconciles these amounts for accuracy, submits the statement  
 10 for approval, and once approved, releases the statement to ODS.

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12       **INTERROGATORY NO. 2:** Explain in detail how Microsoft calculates amounts due  
 13 under Section 1(iii) and (iv) of the ICA (along with all amendments of Section 3.1(c)(i-viii) of  
 14 the Third and Fourth Amendments).

15       **ANSWER:** Microsoft objects that this request is duplicative of Interrogatory No. 1  
 16 because it seeks information on “how Microsoft calculates amounts due under Section 1(iii) and  
 17 (iv) of the ICA.” Microsoft therefore incorporates by reference its objection and response to  
 18 Interrogatory No. 1 as if fully stated here. To the extent this request seeks information about  
 19 “how Microsoft calculates amounts due” under “all amendments of Section 3.1(c)(i)-(viii) of the  
 20 Third and Fourth Amendments” only, Microsoft objects that the request is ambiguous and  
 21 confusing because there are no “amendments of Section 3.1(c)(i)-(viii) of the Third and Fourth  
 22 Amendments.” Microsoft therefore will interpret the request to seek information on how  
 23 Microsoft has calculated royalties owed to ODS under Section 3.1(c)(i)-(viii) of the Third and  
 24 Fourth Amendments. Microsoft further objects that the phrase “how Microsoft calculates  
 25 amounts due” is vague and ambiguous because it is unclear whether ODS is seeking, for  
 26 example, information about Microsoft’s specific mathematical equation for calculating royalties,  
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1 adherence to certain contractual terms, or interpretation of certain contractual terms. Microsoft  
 2 thus construes the request to ask about the general manner in which Microsoft calculates  
 3 royalties owed to ODS. Microsoft objects that this request is not limited in time, so Microsoft  
 4 construes the request to cover the way Microsoft has calculated royalties owed to ODS under  
 5 Section 3.1(c)(i)-(viii) of the Third and Fourth Amendments of the ICA since the parties'  
 6 execution of the Fourth Amendment.

7 Subject to and without waiving these objections, Microsoft answers that it calculates  
 8 royalties for the "Halo 3 musical compositions," as defined in the Third Amendment, and "Halo  
 9 Atlas musical compositions," as defined in the Fourth Amendment, according to Section  
 10 3.1(c)(i)-(viii) of the Third and Fourth Amendments. Based on these objections, Microsoft will  
 11 not respond to this request further as drafted but to the extent ODS intended for this request to  
 12 seek additional or different information, Microsoft is willing to meet and confer with ODS to  
 13 better understand what that information is.

14 **SUPPLEMENTAL ANSWER:** Microsoft incorporates by reference its objections  
 15 stated in its original answer as if fully set forth here. Subject to and without waiving these  
 16 objections, Microsoft further answers that it tracks Halo 3 and Halo 3: Orbital Drop Shock  
 17 Troopers soundtrack monetization based on regular reports received from distributors managing  
 18 those soundtracks' monetization. The distributor reports reflect the amount the distributor owes  
 19 Microsoft according to revenue the distributor received from soundtrack monetization. *See, e.g.*,  
 20 MSFT\_00000978. Each Halo soundtrack has corresponding internal part number(s) that  
 21 Microsoft uses to track royalty-bearing events and revenue. Microsoft then uses internal part  
 22 numbers to invoice the distributors. *See, e.g.*, MSFT\_00000985. Microsoft runs reports known  
 23 as "statement processing" for the corresponding revenue to generate an automated (previously  
 24 quarterly and now monthly) report on royalties earned by ODS based on (a) the specific royalty  
 25 rate agreed upon in the ICA for Halo 3 and Halo 3: Orbital Drop Shock Troopers soundtrack  
 26 monetization; and (b) the corresponding amount of revenue Microsoft collected for the Halo 3  
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1 and Halo 3: Orbital Drop Shock Troopers soundtrack monetization minus any applicable  
2 deductions. *See, e.g.*, MSFT\_00000556-58. The royalties earned amount is then applied to  
3 recoup any applicable prepaid advances to ODS. If there are no applicable prepaid advances,  
4 then the royalties earned amount equates to the royalties to be paid to ODS for that time period.  
5 Microsoft manually reconciles these amounts for accuracy, submits the statement for approval,  
6 and once approved, releases the statement to ODS.

7 <BEGIN CONFIDENTIAL DESIGNATION> [REDACTED]

8 [REDACTED]  
9 [REDACTED]  
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11 [REDACTED]  
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20 [REDACTED]  
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22 [REDACTED]  
23 [REDACTED] <END CONFIDENTIAL

24 <DESIGNATION>

1                   **INTERROGATORY NO. 3:** Explain in detail how Microsoft calculates amounts due  
 2 under Section 3.2(c)(i-viii) of the Third and Fourth Amendments (along with all amendments of  
 3 Section 3.2(c)(i-viii) of the Third and Fourth Amendments).

4                   **ANSWER:** Microsoft objects that this request is ambiguous and confusing because there  
 5 is no Section 3.2(c) in the Fourth Amendment. Microsoft further objects that the phrase “how  
 6 Microsoft calculates amounts due” is vague and ambiguous because it is unclear whether ODS is  
 7 seeking, for example, information about Microsoft’s specific mathematical equation for  
 8 calculating royalties, adherence to certain contractual terms, or interpretation of certain  
 9 contractual terms. Microsoft thus construes the request to ask about the general manner in which  
 10 Microsoft calculates royalties owed to ODS. Microsoft further objects that this request is not  
 11 limited in time and so construes the request to ask about the way Microsoft has calculated  
 12 royalties owed to ODS since the parties’ execution of the Third Amendment, under Section  
 13 3.2(c)(i)-(vii) of the Third Amendment.

14                   Subject to and without waiving these objections, Microsoft answers that since the parties  
 15 executed the Third Amendment, it has calculated royalties for the “Halo 4 musical  
 16 compositions,” as defined in the Third Amendment, according to Section 3.2(c)(i)-(viii) of the  
 17 Third Amendment. Based on these objections, Microsoft will not respond to this request further  
 18 as drafted but to the extent ODS intended for this request to seek additional or different  
 19 information, Microsoft is willing to meet and confer with ODS to understand what that  
 20 information is.

21                   **SUPPLEMENTAL ANSWER:** Microsoft incorporates by reference its objections  
 22 stated in its original answer as if fully set forth here. Subject to and without waiving these  
 23 objections, Microsoft further answers that it tracks Halo Reach soundtrack monetization based  
 24 on regular reports received from distributors managing Halo Reach soundtrack monetization.  
 25 The distributor reports reflect the amount the distributor owes Microsoft according to revenue  
 26 the distributor received from Halo Reach soundtrack monetization. *See, e.g., MSFT\_00000978.*

1 Each Halo soundtrack has corresponding internal part number(s) that Microsoft uses to track  
2 royalty-bearing events and revenue. Microsoft then uses internal part numbers corresponding to  
3 the Halo Reach soundtracks to invoice the distributors. *See, e.g.*, MSFT\_00000985. Microsoft  
4 runs reports known as “statement processing” for the corresponding revenue to generate an  
5 automated (previously quarterly and now monthly) report on royalties earned by ODS based on  
6 (a) the specific royalty rate agreed upon in the ICA for Halo Reach soundtrack monetization; and  
7 (b) the corresponding amount of revenue Microsoft collected for the Halo Reach soundtrack  
8 monetization minus any applicable deductions. *See, e.g.*, MSFT\_00000558. The royalties  
9 earned amount is then applied to recoup any applicable prepaid advances to ODS. If there are no  
10 applicable prepaid advances, then the royalties earned amount equates to the royalties to be paid  
11 to ODS for that time period. Microsoft manually reconciles these amounts for accuracy, submits  
12 the statement for approval, and once approved, releases the statement to ODS.

13 <BEGIN CONFIDENTIAL DESIGNATION> [REDACTED]

14 [REDACTED]

15 [REDACTED]

16 [REDACTED]

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18 [REDACTED]

19 [REDACTED]

20 [REDACTED]

21 [REDACTED]

22 [REDACTED]

23 [REDACTED]

24 [REDACTED]

25 [REDACTED]

26 [REDACTED]

1 [REDACTED]  
2 [REDACTED]  
3 [REDACTED] <END CONFIDENTIAL

4 DESIGNATION>

5

6 DATED this 9th day of March, 2021.

7

8 *s/Ambika K. Doran*  
9 Ambika K. Doran, WSBA #38237

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MICROSOFT'S SUPPLEMENTAL ANSWERS TO  
O'DONNELL/SALVATORI'S ROGS NOS. 1-3 - 8  
(2:20-cv-00882-MLP)  
4816-6655-8934v.4 0025936-003219

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## **VERIFICATION**

I, Jonathan Palmer, declare under penalty of perjury that the following is true and correct:

3 I am the Assistant Secretary of Microsoft Corporation. I have read Microsoft's  
4 supplemental answers to Plaintiff O'Donnell/Salvatori, Inc.'s Interrogatories No. 1-3. I am  
5 authorized to sign these supplemental interrogatory answers on behalf of Microsoft, and I certify  
6 that the matters stated in the document identified above are a corporate response to Plaintiffs'  
7 Interrogatories No. 1-3. Because the matters stated in the document identified above are a  
8 corporate response, they are not all necessarily within my personal knowledge or within the  
9 personal knowledge of any single individual. Subject to these limitations, the facts contained in  
10 the foregoing supplemental answers are, to the best of my knowledge, true and correct.

Dated this 8 day of March, 2021, at Seattle, Washington

Seattle

MICROSOFT'S SUPPLEMENTAL ANSWERS TO  
O'DONNELL/SALVATORI'S ROGS NOS. 1-3 - 9  
(2:20-cv-00882-MLP)  
4816-6655-8934v.4 0025936-003219

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**CERTIFICATE OF SERVICE**

I hereby certify that on this 9<sup>th</sup> day of March, 2021, I caused the document to which this certificate is attached to be electronically mailed to the following:

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*Attorneys for Plaintiff O'Donnell/Salvatori, Inc.*

DATED at Mercer Island, Washington this 9th day of March, 2021.

By s/Ambika K. Doran

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Ambika K. Doran, WSBA # 38237